

**Pricing and Promotions Work Sheet**

	<b><u>Deal Points</u></b>	<b><u>Marketing Materials Disclaimer</u></b>	<b><u>Offers Page Disclaimer</u></b>
Name of Promotion:	Triple Play \$99.85 per month for 3 months		
Start and End Date of Promotion:	7/1/09 – 8/31/09	Offer ends 8/31/09.	Offer ends 8/31/09.
Description of Services Offered:			
Video:	Deluxe or Digital	Exclusive of premium channels. HDTV set with compatible tuner required for free HD programming without additional equipment rental.	Exclusive of premium channels. HDTV set with compatible tuner required for free HD programming without additional equipment rental. Subscription to Basic level of service required to receive other levels of video programming. Includes Deluxe or Digital service.
Internet:	Express	Maximum speeds are approximate. Actual speeds may vary. Northland manages network bandwidth.	All Internet speeds are approximate maximum speeds. Actual Internet speeds may vary and are not guaranteed. Northland manages network bandwidth and may temporarily restrict services to maintain quality service. \$99.85 per month includes Northland Express level of service; \$102.95 per month includes Northland Express TurboPower level of service.
Phone:	Unlimited Digital Phone	Unlimited pricing limited to direct-dialed domestic calls.	Unlimited pricing for direct-dialed domestic calls from principle service location, only. Usage is subject to limitations for excessive use.
Monthly Recurring Fees:	\$99.85 per month for 3 months	After promotional period, regular monthly fees apply and may change.	All fees net of taxes, franchises fees, equipment and regulatory recovery fees. After promotional period, regular monthly fees apply and are subject to change.
One Time Fees:		Activation fee due on activation.	One time fee of \$30 due on or before activation.
Installation Fees:		Installation not included.	Installation not included.
Free Installation:	N/A	Installation included.	Installation included.
Eligibility:			
New:	N/A	Offer valid for new customers only.	Offer valid for new customers only.
Existing:	N/A	Offer available for existing customers.	Offer available to existing customers.
New & Existing:		Offer valid for new and existing customers.	Offer valid for new and existing customers.
Restrictions:			
Payment Restrictions:		May require credit check, deposit and/or payment by credit card	May require credit check, deposit and/or payment by credit card.
General Disclaimer:			

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Rates exclusive of fees, taxes and, if necessary, equipment rental. Equipment necessary for some services. Not available in all areas. Subject to terms and conditions of Northland's Subscriber Agreement. See [www.northlandcabletv.com/offers](http://www.northlandcabletv.com/offers) for details.

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Commercial and business pricing and service offerings may differ. Equipment necessary for some services. Not available in all areas. Subject to terms and conditions of Northland's Subscriber Agreement and other applicable terms and conditions. Channel offerings subject to change. [Include detail on then current channels.]

**Marketing Materials Disclaimer:**

Offer ends 8/31/09. Exclusive of premium channels. HDTV set with compatible tuner required for free HD programming without additional equipment rental. Maximum speeds are approximate. Actual speeds may vary. Northland manages network bandwidth. Unlimited pricing limited to direct-dialed domestic calls. After promotional period, regular monthly fees apply and may change. Activation fee due on activation. Installation not included. Offer valid for new and existing customers. May require credit check, deposit and/or payment by credit card. Rates exclusive of fees, taxes and, if necessary, equipment rental. Equipment necessary for some services. Not available in all areas. Subject to terms and conditions of Northland's Subscriber Agreement. See [www.northlandcabletv.com/offers](http://www.northlandcabletv.com/offers) for details.

**Offers Page Disclaimer:**

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